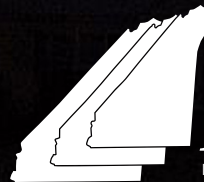


2019 ANNUAL REPORT

Benefit People Through Philanthropy



*Suffolk
Foundation*

Improving our community...one gift at a time

PRESIDENT'S LETTER



Being elected president of the Suffolk Foundation Board of Directors in January 2019 was one of the most gratifying events of my career. Ever since the Suffolk Foundation was formed in 2007, I have admired the work of this organization, supporting philanthropy and charity for the benefit of the people of Suffolk and Western Tidewater. Over these years, the Foundation has built its reputation as a professional and prestigious organization where people can confidently place their trust in managing their charitable interests. Past performance, current focus, and strategic foresight prove that the Foundation continues to be responsive to the needs of Suffolk.

We not only provide Community Impact Grants to health and human need nonprofit organizations serving people most affected in our area, but we also offer support to nonprofits working in the areas of arts education, historic education, overall education, and environmental impact. Our Donor Advised Funds allow the fund advisors to take an active role in awarding grants in the areas that most interest them. Our scholarship funds allow the scholarship committees to financially assist students furthering their education in disciplines close to the fund advisors' hearts. We offer memorial funds and accept tribute gifts that allow those donors to remember and recognize people they love or who have made an impact in their lives.

One need only look at our accomplishments in 2019 to see that the imagination and initiative that sparked the idea for the Suffolk Foundation continues to thrive in our midst:

- Our community asset size surpassed \$10 million including a legacy gift of \$250,000 from the Estate of Angus Hines, one of the largest ever received by the foundation.
- Annual grant distribution reached \$137,000 plus \$440,000 in donor-advised giving.
- The Women's Impact Fund awarded its first grants in the areas of literacy and leadership.
- The Disaster Relief Fund—established after the

Continued...

2019 BOARD OF DIRECTORS

Oliver Kermit Hobbs, Jr. (President)

Frank M. Rawls (Vice President)

John D. Eure, Jr. (Secretary)

J. Wayne Scott (Treasurer)

Charles R. Birdsong

George Y. Birdsong

James E. "Jay" Butler, III

Harry Lee Cross, III

Carl L. Farris, Jr.

Mary C. Haddad

J. Leslie "Les" Hall

David F. Host

Charles B. Pond, III

Deborah B. Russell

Todd M. Rauchenburger

Whitney G. Saunders

Dwight C. Schaubach

Fred D. Taylor

Joseph N. "Joby" Webb, Jr.

Deran R. Whitney

Margaret N. Wiley

B.J. Willie

FOUNDATION STAFF



Win Winslow

Executive Director

wwinslow@suffolkfoundation.org



Kim Raines

Administrative Assistant

kraines@suffolkfoundation.org

President's Letter continued...

2008 tornado—stands poised to address the next crisis that may strike our community.

- The Samaritan Intern Scholarship funded our first college intern in nonprofit leadership for 9 weeks in the summer with the Suffolk Foundation and other non-profit partners.
- Our new office suite inside Suffolk Center for the Cultural Arts increased our accessibility to community members and reflects the professional, durable presence the foundation has in our community.
- Our 9th Annual Community Forum and Luncheon (an event that has covered issues from economic outlooks to global stock market analysis to the state of readiness of the U.S. Navy) drew a roomful of community leaders together to discuss sea-level rise with a regional expert.

The Suffolk Foundation is committed to benefitting the people of Suffolk, Virginia and the surrounding areas through charitable grant making and developing philanthropy. Our strength is in the growing number of community-minded donors who entrust their charitable investments to our stewardship. We are well positioned to sustain good work through our grants and to respond to the next urgent need that arises in our community. We welcome your participation.

Sincerely,

Kermit Hobbs, President

2019 SNAPSHOT

\$760,805

Contributions

46

Number of
Funds

\$137,000

Community
Grants

\$30,000

Scholarships
Awarded

\$10.4MM

2019 Year-End
Assets



Community members enjoy the
2019 Fall Forum & Luncheon

GRANTS

In 2019 the Suffolk Foundation granted \$137,000 to 31 nonprofit organizations working to positively impact life for the residents of Suffolk and Western Tidewater. The grants supported nonprofit work in the areas of cultural arts, humanities, education, environment, health, and human needs. The awards highlighted collaboration intended to reach a broad section of the community especially families and neighborhoods with practical approaches to pressing problems.

To learn how to apply for a grant, please visit suffolkfoundation.org/grants.



Grantee Nansemond River Preservation Alliance's "Oyster Reef Makers"

2019 COMMUNITY GRANTS

Access College Foundation	\$5,000
American Red Cross of Coastal Virginia	\$5,000
Boys & Girls Clubs of Southeast Virginia	\$3,500
Children's Hospital of The King's Daughters	\$7,500
Coalition Against Poverty in Suffolk	\$7,500
Foodbank of Southeastern Virginia	\$5,000
ForKids	\$7,500
Friends of the Suffolk Library	\$3,000
Habitat for Humanity South Hampton Roads	\$2,500
Girl Scouts of the Colonial Coast	\$5,000
Nansemond River Preservation Alliance	\$10,000
Riddick's Folly	\$1,500
Senior Services of Southeastern Virginia	\$5,000
SPARC	\$5,000
Special Olympics Virginia – Area 29 Suffolk	\$2,000
Suffolk Art League	\$2,000
Suffolk Center for Cultural Arts	\$8,000
Suffolk Literacy Council	\$4,000
Suffolk Meals on Wheels	\$9,000
Suffolk Sister Cities International	\$1,000
Suffolk-Nansemond Historical Society	\$1,500
The Children's Center	\$2,000
The Doorways	\$3,000
The Genieve Shelter	\$5,000
The Links	\$2,000
The Salvation Army, Suffolk Corps	\$8,000
The Suffolk Cheer Fund	\$2,500
The Up Center	\$2,500
Virginia Legal Aid Society	\$5,000
Virginia Symphony Orchestra	\$2,000
Western Tidewater Free Clinic	\$9,000

GRANT RECIPIENT

CHKD Child Abuse Program

Disclosure, a victim's retelling of abuse, can be more traumatic to maltreated children than the original abuse itself. The Children's Hospital of The King's Daughters (CHKD) Child Abuse Program is designed to give a child a safe place to tell the story once and immediately begin the healing process.

For 10 years the Suffolk Foundation has supported CHKD's Child Abuse Program through annual operational grants that fund services including forensic interviews, medical examinations, mental health evaluations, and multi-disciplinary team meetings.



Staff use the CHKD Child Abuse Program Art Wall to display clients' drawings. (Photo courtesy of CHKD Child Abuse Program)

”

The Suffolk Foundation enables us to help children and families in Suffolk begin the healing process.

*Erinn Portnoy
LCSW with CHKD*

“The Suffolk Foundation support is vital to our existence because it enables us to help children and families in Suffolk begin the healing process,” said Erinn Portnoy, LCSW, executive director of the Child Abuse Program.

One of 18 child advocacy centers in the state, the Child Abuse Program is accredited by the National Children's Alliance and is a member of the Children's Advocacy Centers of Virginia. The decade long relationship between CHKD and the Foundation has provided over \$60,000 to the Child Abuse Program. “The Foundation's unrestricted support offsets critical expenses that are not reimbursed by insurance or provided free of charge,” said Karen Watkins, CHKD philanthropy director. “Community support is vital to the program's ability to care for children throughout Hampton Roads who need these unique services.”

Continued...

Grant Recipient continued...

The Child Abuse Program served 83 children from Suffolk in 2019 and 1500 in the Hampton Roads region. Meeting monthly, Suffolk's multi-disciplinary team includes members from law enforcement, the Office of the Commonwealth's Attorney, court services, mental health, case managers, and medical professionals. "The work of Children's Hospital of The King's Daughters Child Abuse Program is critical not only to the successful handling of cases in Suffolk but more importantly in treating the child victims of abuse in a compassionate and holistic way through counseling, therapy, and medical evaluation," said T. Marie Walls, Chief Deputy Commonwealth's Attorney, a member of the multi-disciplinary team.

The Suffolk Foundation's mission to improve Suffolk through one gift at a time is seen in the support of the Child Abuse Program and its multi-disciplinary team, who provide safety and closure for one victim at a time.



Forensic interviews provide a safe, child-friendly atmosphere for maltreated children to discuss traumatic experiences with specially trained staff. (Photo courtesy of CHKD Child Abuse Program)



Dr. Michelle Clayton, Medical Director of the Children's Hospital of The King's Daughters Child Abuse Program, stands inside the medical exam room at the program's main location in Norfolk, Virginia. (Photo courtesy of CHKD Child Abuse Program)

DONOR STORY

Suffolk Businessman Leaves Large Legacy Gift to Suffolk Foundation

The legacy gift was unexpected. However, Marilyn Stulb was not surprised that her dad Angus I. Hines, Jr. left \$250,000 to the Suffolk Foundation in his will. Her father was a founding donor to the community foundation in 2006. It was to be expected that he would provide for the foundation as part of his estate plan. Hines passed away in September at the age of 96.

“He thought the world of the Suffolk Foundation,” said Stulb in a telephone interview from her home in western North Carolina. “He wanted it to be strong and successful. Trusted.”

A consummate businessman, Hines’s energy level surged when he was working on a financial deal. The Suffolk Foundation became one of Hines’s projects shortly after he sold his multi-faceted business in 2005. Angus I. Hines, Sr. started the company Angus I. Hines Inc. before his son was born. Hines Jr. took over the business at 25 years old, when he returned from a stint in the Merchant Marines during World War II.

Hines grew the small company into a statewide convenience store presence under the Sentry name, a fleet of trucks called Greenville Transport, and a regional heating oil distribution operation. Marilyn



Angus Hines (left) dances the jitterbug with his granddaughter Eleanor Anne Osteen at her wedding in 2016. (Photo courtesy of the Marilyn Stulb)

remembered her dad being as comfortable with spreadsheets as he was with the relationships of business. Employees tended to stay with his company for years. He was proud that the business units sold and kept more than 500 employees in their jobs.

The motivation to establish a community foundation matched Hines’s business philosophy. He thought of his company and its employees as part of a family. The Suffolk Foundation was a work in progress in 2006. George Birdsong of Birdsong Pea-

Continued...

Donor Story continued...

nuts, Scott Carr of Wells Fargo and Whitney Saunders of Saunders & Ojeda Law Firm had researched the idea. They noted the benefit that the Norfolk Foundation and its Virginia Beach counterpart had been to their respective communities. The two foundations merged in 2010 to form the Hampton Roads Community Foundation.

"We knew 2006 was a good time to found a community foundation," Saunders said. "George Birdsong had his signature yellow pad filled with lots of information. He talked the idea over with me. We searched for a third collaborator and found Scott Carr."

They needed a major donor to establish the nonprofit. At the First Citizen Award that year, Saunders used his speech to recount the history of philanthropy in the city and surrounding Nansemond County. He cited the Richard Bennett Trust founded in 1676, the longest existing nonprofit in the Internal Revenue Service's records. The trust was established to aid those in need around the St. John's Parish in what is now the Chuckatuck and Eclipse boroughs of Suffolk. Bennett, the colonial governor who established the trust, was an early example of a culture of generous donation to good causes in Suffolk through the years. Birdsong, Carr, and Saunders thought the



Suffolk Foundation was the best vehicle to continue the practice of philanthropic investment for Suffolk and the surrounding areas.

Hines called Saunders the day after his speech. Hines wanted to give \$1 million to establish the permanent endowment of the Suffolk Foundation. It proved to be a tipping point that brought the Suffolk Foundation into existence.

"He made an unrestricted gift," Saunders said, "giving up control of the money in order to help the community and inspire others to do the same."

The Suffolk Foundation became an IRS recognized charity the following year. Hines hosted the foundation office in his business on Holland Road. The community driven mission of the Suffolk Foundation echoed Hines's own commitment to people in business.

"Angus Hines helped establish the Suffolk Foundation, served as a board member, and endowed a legacy gift to the people of Suffolk and the surrounding areas," said Win Winslow, executive director of the Suffolk Foundation. "He entrusted the Suffolk Foundation to steward the funds and direct the increase each year to benefit our community for generations to come."



The Women's Impact Fund is a field of interest fund created through the Suffolk Foundation to promote philanthropic and networking opportunities for female leaders in the Suffolk and Western Tidewater community. The fund awarded its inaugural grants in 2019 to established organizations in the focus areas of young women leadership and enhanced area literacy and education. The Suffolk Public Library was awarded a grant for their Literacy Training Workshop and Stronger Together Through Stories Program. Suffolk Virginia Public Schools was awarded a grant for their Suffolk's Readers for Tomorrow's Leaders program. The College and Career Academy at Pruden was awarded a grant to support their Certified Nursing Assistant Scholarship Program. Envision Lead Grow was awarded

a grant in support of their Boot Camp Scholarship for girls in their program.

Networking amongst the influential members of the group included two dynamic events gathering women to brainstorm and incubate ideas to make the world a better place starting in the local community. The 2019 winter and spring events attracted women leaders from the Western Tidewater region, who are committed to improving the quality of life for at-risk women and children. "The Women's Impact Fund is an effective avenue of engagement for women with interest in philanthropic ideas and community impact," said Margie Wiley, chair of the Women's Impact Fund.



The all-female members of the fund organized to further facilitate and develop philanthropy among women to address the needs of women and/or children in the City of Suffolk and Western Tidewater. The endowment formed with an initial investment and annual contribution from each of the 40 original members. Future plans for the fund call for 60 additional members to more than double the annual grant making capacity. For more information on the Women's Impact Fund and membership visit suffolkfoundation.org/funds/womens-impact-fund.

SCHOLARSHIPS

In 2019 the Suffolk Foundation awarded \$30,000 in scholarships to 12 recipients from 8 scholarship funds. Endowed through community donors, the scholarships support students continuing their education at colleges, universities, trade schools, or career certification programs with funds distributed directly to their schools of attendance.

To learn more about scholarships, please visit suffolkfoundation.org/scholarships.

2019 SCHOLARSHIP FUNDS

Allfirst Memorial Scholarship
 Amadas Industries Stanley A.
 Brantley, Jr. Memorial Scholarship
 Ossie S. & Thomas F. Blair, Jr.
 Memorial Scholarship
 Col. Fred V. Cherry Scholarship
 Louis & Mary Haddad Foundation Scholarship
 William N. (Billy) Hill Scholarship
 Howard D. Mast Memorial Scholarship
 Lewis F. Morris Memorial Scholarship
 Amy Phelps Art Scholarship
 Samaritan Internship Scholarship
 Suffolk Business Women Scholarship
 DiStasio Health Professions Scholarship

James M. Blair Scholarship

When James M. Blair passed away in May 2019, the Blair family lost the presence of an older brother, their Thanksgiving host of 40 years, and the retired treasurer and accountant for the family-owned Blair Brothers road construction company. Other people would need to take over roles James once filled. A handful of family members wrapped a car port in weather proofing vinyl and hosted the holiday meal for scores of relatives. Sixth born brother Robert took on the responsibilities of oldest brother and gave the welcoming speech and toast. Business carried on. Honoring James's memory inspired them to endow a memorial scholarship at the Suffolk Foundation like James helped establish for his parents years earlier.

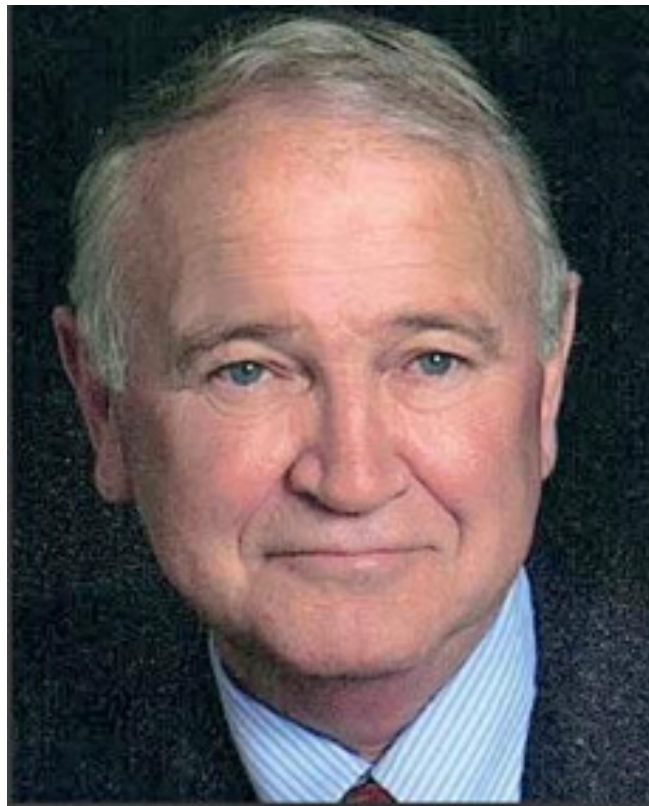
James Blair was born into a large family---one of 8 sons and 5 daughters Ossie and Thomas F. Blair, Jr. raised. The couple settled in Suffolk in 1932 after two generations of their Irish immigrant families moved nearly the width and breadth of the United States building railroads and roads through the beginning of the twentieth century. James graduated from Suffolk High School and served in the U.S. Army's Cold War presence in West Germany. Military service was a tradition he and 4 brothers upheld. Later he used his G.I. Bill to study accounting at Old Dominion University. A lifelong resident of the Kingsboro neighborhood

Continued...

Blair Scholarship continued...

near central Suffolk, James organized a civic league and provided volunteer leadership and fundraising for Meals on Wheels, Riddick's Folly, and the Playzone at Lake Meade Park. Service was a family tradition he upheld. "Our parents taught us that there is always someone you can help, even when you think you are down and out," Robert Blair remembered. "James was always thinking of ways to do things for Suffolk. He was the most generous person always raising money and giving money for charitable causes."

The criteria for the James M. Blair Memorial Scholarship echoes the life of its namesake. The annual recipient must be a Suffolk resident graduating from high school with demonstrated financial need, civic involvement, and strong moral character. Established in 2019 the \$5,000 award will be granted for the first time in June 2020.



James's brother Robert helped start three scholarships at the Suffolk Foundation. He collaborated with James's partner Ron Pier and his godson John Richardson to create the James M. Blair Memorial Scholarship endowment. Robert worked to establish the Howard D. Mast Memorial Scholarship in honor of his boyhood tennis instructor and the Ossie S. and Thomas F. Blair, Jr. Memorial Scholarship in memory of James and Robert's parents. The brothers actively worked together to select recipients and to fundraise for the endowment. The proven track record of the Suffolk Foundation for fiscal responsibility and outstanding scholarship applicants brought the family back to honor James with a scholarship in his own name.

For more information about the James M. Blair Memorial Scholarship and the 12 other scholarship funds awarded through the Suffolk Foundation visit suffolkfoundation.org/scholarships.

SCHOLARSHIP RECIPIENT

Erin Whitley: A Teacher At Heart

2014 Lewis F. Morris Scholar Recipient



When she applied to college, Erin Whitley of Chuckatuck knew that she wanted to teach and be deeply involved in her community.

As the 2014 Lewis F. Morris Scholar, she selected Longwood University to earn a Liberal Studies degree with a concentration in Elementary Education. The scholarship honored the memory of another community-minded educator Lewis F. Morris, a long-time teacher, coach, and principal at Chuckatuck High School. Her selection for the award was based in part on her community service with her church youth group, at the soup kitchen, and with the Chuckatuck Volunteer Fire Department where her dad was president. She remembered herself as shy in high school, involved but quiet. Her sorority in college gave her the leadership skills and confidence to pursue her teaching practicum.

Whitley thrived in the classroom from her first day. Her enthusiasm, outgoing nature, and charisma translated into student success immediately. Her fifth-grade students passed the Virginia Standard of Learning (SOL) for social studies and science at a remarkable 98 and 89 percent respectively. "I knew right away her repertoire suited older students," said Susan Melbye, principal of Nottoway Elementary School in Southampton County, where Whitley just finished her second year of teaching.

Whitley's community minded approach to teaching underscored her own life long habits of service and community. She co-sponsored a National Junior Beta Club at Nottoway and introduced students to community service through cleaning the school garden, sending cards to juvenile cancer patients, and collecting Pennies for Patients. She collaborated with other teachers for a book drive that collected over 1,000 books from local churches and community members to stock a free library at the school. The Lewis F. Morris Scholarship recognized Whitley's community service and encouraged her to pass the practice on to her students.

FINANCIAL SUMMARY

In 2007 a core group of community stakeholders formed the Suffolk Foundation as a 501(c)3 nonprofit dedicated to the people of Suffolk and Western Tidewater. Their goal was to build on a strong philanthropic tradition and meet the charitable needs of their community in perpetuity.

2006-2019

\$12,733,200
TOTAL
CONTRIBUTIONS

\$1,200,000
DISCRETIONARY
GRANTS

\$4,370,000
NON-DISCRETIONARY
GRANTS

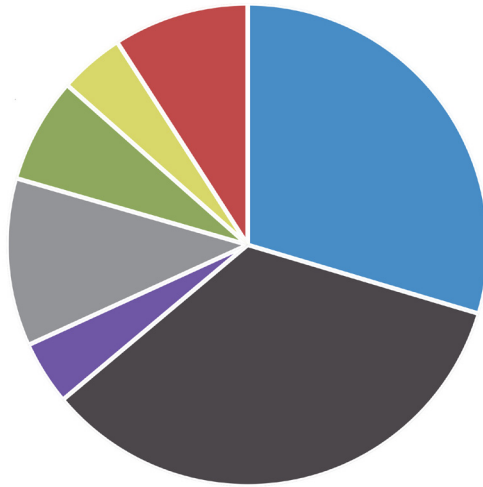
\$172,000
SCHOLARSHIPS
AWARDED

\$10,427,733
FUND ASSET
TOTAL

2017-2019 AUDITED FINANCES

Assets	2017	2018	2019
Cash	\$86,801	\$64,668	\$77,645
Cash – Restricted	\$454,583	\$529,935	\$440,658
Contributions Receivable	\$146,891	\$295,653	\$264,619
Investments	\$5,797,448	\$7,791,468	\$9,589,422
Land, buildings, equipment	N/A	N/A	\$57,868
Total Assets	\$6,485,722	\$8,681,724	\$10,430,212
Liabilities and Net Assets			
Total Liabilities	\$2,268	\$2,105	\$2,479
Restricted/Unrestricted Net Assets	\$6,483,455	\$8,679,619	\$10,427,733
Total Liabilities and Net Assets	\$6,485,723	\$8,681,724	\$10,430,212

CURRENT FUND ASSETS & LIST OF FUNDS



Ann Godwin Moore Fund

Brian & Caroline Martin Family Fund

Charity for Needy Fund

Charles B. III & Juanita Pond Fund

Community Impact Fund

Cross Family Fund

David & Debbie Russell Family Fund

Disaster Relief Fund

DiStasio Family Fund

Dottie Scott Elizabeth River Artists Fund

Dwight & Jane Shaubach Fund

Fluter Fund

George T. Everett Memorial Fund

The George & Sue Birdsong Endowment Fund

Hampton Roads Partnership Fund

Hall Family Fund

Harrell Fund

Heirs of Angus Henderson Hines, born July 2, 1857

Host Family Fund

Louis and Mary Haddad Foundation Children's Education Fund

Mr. & Mrs. Michael W. Wendell/AVW Technologies Fund

Next Step Operating Endowment

R. Curtis & Martha Godwin Saunders Memorial Fund

Rawls Museum Arts Ella F. Rawls Fund

Richard F. III & Carolyn Barry Fund

ROSF Fund

The Scott & Heather Carr Fund

Suffolk Education Foundation Fund

Suffolk Humane Society Fund

Suffolk Recreational & Charitable Association Fund

White Family Fund

Women's Impact Fund



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A small group of community-minded philanthropists started the Suffolk Foundation with the hope that it would attract support from other leaders committed to strengthening Suffolk and Western Tidewater beyond their lifetimes. The impact of their investment is seen each year in the stabilizing support granted to nonprofits, funding of college educations for the area's most promising students, and investing in charitable causes directly through donor advised funds.

The Suffolk Foundation has become a community institution with core assets surpassing \$10 million. As a perpetual benefit to the area, the Foundation can address the current and future needs of our community. It is no longer a dream to build a self-sustaining endowment for the community. It is a real and accessible support to the needs of our community.

There remains a place in the Suffolk Foundation for you. Join us. The Suffolk Foundation is committed to benefitting the people of Suffolk and the surrounding areas through charitable grant making and developing philanthropy. You can make a difference that builds a better community today and tomorrow.